

# Exemplis® State of New York End User Information Sheet

Contract No. TBD | Term: December 2, 2023 – December 1, TBD

<b>TVR #</b>	932356										
<b>Price Guides</b>	October 17, 2022 SitOnIt Seating Price Guide										
<b>Products</b>	Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating. Lounge seating, modular seating, benches, ottomans and occasional/cube tables. Hats, Benching, protective and privacy screens, dividers, tables, storage units, sit/stand solutions and office furniture ergonomic accessories.										
<b>Volume Discount</b>	<table><thead><tr><th>Tiers*</th><th>Discount</th></tr></thead><tbody><tr><td>Tier 1: \$1 – 75,000 (List)</td><td>60%</td></tr><tr><td>Tier 2: \$75,001 - \$150,000 (List)</td><td>61%</td></tr><tr><td>Tier 3: \$150,001 - \$250,000 (List)</td><td>63%</td></tr><tr><td>Tier 4: \$250,001 + (List)</td><td>Negotiable</td></tr></tbody></table>	Tiers*	Discount	Tier 1: \$1 – 75,000 (List)	60%	Tier 2: \$75,001 - \$150,000 (List)	61%	Tier 3: \$150,001 - \$250,000 (List)	63%	Tier 4: \$250,001 + (List)	Negotiable
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<b>Packaging Requirements</b>	For Task Seating: Partially Assembled (UC) and Fully Assembled (AC) Packaging Options are not approved for use. For Lounge Seating: Fully Assembled (P1) Packaging Option is not approved for use.										
<b>Inside Delivery as % of Final Sale</b>	Downstate – 15% Upstate – 15%										
<b>Installation Cost as % of Final Sale</b>	Downstate – 25% Upstate – 20%										
<b>Cal 133 Compliance</b>	<b>Task/Conference/Side/Plastic Seating:</b> 25% <b>Lounge Seating:</b> 20%										
<b>Minimum Order</b>	None										
<b>Delivery</b>	Estimated ship date of 10 – 15 days  Stain-to-Match for Lounge ships within 15 days Tablet Arms ships within 21 days Custom Laminates ships within 30 days										
<b>Payment Terms</b>	Net 10 -1% Discount, Net 30										
<b>Credit Card</b>	Credit card will be accepted.										
<b>Cancellation</b>	Orders which have entered any stage of production cannot be cancelled. Requests for cancellation are not accepted until acknowledged by Exemplis LLC. In the event cancellation is accepted by Exemplis LLC, cancellation charges may be for the entire amount of the order.										
<b>Purchase Order Instructions</b>	Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order.										
<b>Return &amp; Restocking</b>	Authorization for return must be requested from and approved by Exemplis prior to the return of the merchandise. Returns are subject to a restocking charge equivalent to 40% of the net order plus freight. Unauthorized returns will not be accepted by Exemplis.										
<b>Warranty</b>	<b>LIFETIME WARRANTY COVERAGE:</b> <ul style="list-style-type: none"><li>• All SitOnIt Seating products, except where noted below</li><li>• Structural Components: Parallon, Prise, eBEAM, Switchback</li></ul> <b>12-YEAR WARRANTY COVERAGE:</b> <ul style="list-style-type: none"><li>• Amplify, Cora (Guest, Hip and Stool), Novo, Torsa, and Wit used in multi-shift (24/7) applications</li><li>• Lounge seating and occasional/lounge tables</li><li>• Bases: Ocala, Tensor</li><li>• Laminate tops</li><li>• Monitor arms: King Cobra, Mobio series, Unity G2</li><li>• Plastic shells</li></ul> <b>10-YEAR WARRANTY COVERAGE:</b> <ul style="list-style-type: none"><li>• Non-Stop Heavy Duty, Cora (Midsize and Bariatric), Freelance Bariatric and chairs purchased with a Heavy Duty (HD) or Large and Tall (LT) option used in multi-shift (24/7) applications</li><li>• Electrical Components: eBEAM, Parallon, Prise and Switchback</li></ul>										

**FIVE-YEAR WARRANTY COVERAGE:**

- Fabric, foam, knit back, and mesh
- All filing products<sup>3</sup>
- CPU holders
- Screens
- High Tide
- Keyboard trays
- Lighting fixtures
- Power components: EON, Current, Power Strips
- Wire management

**TWO-YEAR WARRANTY COVERAGE:**

- Fabric and foam cushioning for Non-Stop Heavy Duty, Freelance Heavy Duty, Cora Midsize and Bariatric and chairs purchased with an HD or LT option
- Multipurpose felt glides
- Half-Moon Pencil Drawer

**ONE-YEAR WARRANTY COVERAGE:**

- Lighting power supplies

COM/COL not warranted for wear or long-term adhesion.  
Normal wear and tear is the specifier's responsibility.

**Contract Administration  
and Sales  
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